



# Introduction to ABD

Safeguard  
your future.



*Your problems, solved.*

Pushing the envelope, gaining new ground, imagining new realities. Progress is full of opportunity. It's also full of challenges – and that's where The ABD Team comes in.



Committed

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We keep our promises to everyone.

Accountable

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We uphold our standards for all our humanity.

Expert

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We do our best to be our best and share that in empowering ways.

Forward-Looking

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We actively embrace and intentionally seek change to inspire a better future for all.

In This Together

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We are there for each other and honor the differences of each person in our organization.



## Solutions

### Your problems, solved.

We work to scale – so whether you're an individual or a business, we have the people, technology and process to address today's ever-changing complexities so you can focus on building success.

[LEARN MORE](#)

 Employee Benefits	 Executive Risk Solutions
 HR Services	 M&A Advisory
 Private Client Services	 Property & Casualty
 Retirement Services	 Advanced Professionals

## Helping you and your people.

We focus on industries that dominate and fuel the economy, digging deep into these markets and micromarkets to understand how they can falter as well as grow. We monitor risk, regulations, and the changing marketplace, so we can help you anticipate and advance through knowledge, perspective, and innovative solutions.

[LEARN MORE](#)

<p>Cannabis</p>	<p>Clean Technology</p>	<p>Construction</p>	<p>Entertainment</p>
<p>Financial Institutions and Fintech</p>	<p>Food and Beverage</p>	<p>Healthcare</p>	<p>Life Science</p>
<p>Maritime</p>	<p>Nonprofit</p>	<p>Private Equity and Venture Capital</p>	<p>Public Sector</p>
<p>Real Estate</p>	<p>REIT</p>	<p>Sharing Economy</p>	<p>Technology</p>

# 16

Number of  
Specialized Industries

# \$1.6B

Premium Volume

# 375+

Employees

# 79

Net Promoter Score

## National Presence

### San Mateo, CA – Headquarters

Lodi, CA  
Petaluma, CA  
San Diego, CA  
San Francisco, CA  
San Jose, CA  
San Rafael, CA  
Walnut Creek, CA

Seattle, WA

Chicago, IL

New York, NY

**WBN:** Worldwide Broker Network

## Global Reach

Local knowledge  
and experience



in **500 offices**

in over **100 countries**

on **6 continents**



Founding Member of  
**BrokerTech Ventures**, the  
convener of broker-centric  
innovation.

## Practices

Employee Benefits  
Executive Risk Solutions  
HR Services  
M&A Advisory  
Private Client Services  
Property & Casualty  
Retirement Services  
Wholesale Benefits

## Accolades



# Your partners for tomorrow.

At ABD, we see things differently than other consulting companies do. We look at protection as a tool to progress, not simply as a barrier to risk. Our unique perspective offers our clients the freedom to create a healthy business, increase profitability, recruit, and retain happy employees, and support your brand for a brighter tomorrow.



Thank  
You!



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